

# HEALTH SERVICES MANAGEMENT (HSM)

## **HSM 300 Health Services Management (3 Credits)**

Orientation to the health delivery system and the role of the health services manager and/or supervisor, which provides organization theory and practical information about health administration. Investigation of the organizational and environmental context within which a health manager works. (OIT Testing)

## **HSM 300L Health Services Management Laboratory (1 Credits)**

Study of various problems and work settings of a health manager. Visit to various community health facilities required.

## **HSM 310 Health Personnel Management (3 Credits)**

Principles and practices in personnel recruitment, selection, management, and utilization. Emphasis on unique characteristics of professional, technical, skilled and unskilled health care workers. In-depth study of legal responsibilities contract administration.

**Prerequisites:** Take HSM-300.

## **HSM 311 Legal Aspects/Ethics Health Care (3 Credits)**

Presentation of the historical perspectives, current status, and future projections in the field. Concepts of corporate liability, malpractice, and professional negligence. Informed consents, incident reporting, and the importance of accurate and complete records. Emphasis on the prevention of legal actions. Examination of the role of ethics and moral decision making in the everyday life of the health-service manager with special emphasis on the various professional Codes of Ethics.

**Prerequisites:** Take HSM-300.

## **HSM 331 Health Financial Management (4 Credits)**

Overview of economic theory and practice in the financial interactions between consumers and providers of health care services, including all forms of public and private prepayment mechanisms. Broad orientation to financial management problems and practice.

## **HSM 368 Healthcare Marketing (3 Credits)**

This course provides a broad background in health care marketing, market management, interpersonal skills for the health care marketer, and strategic actions of the health care marketer.

**Prerequisites:** Take HSM-300.

## **HSM 387 Population Health (3 Credits)**

This course is an overview of the essentials of population health practices to address the prioritized health care needs of populations with a goal of making recommendations to improve access to care, improve quality of care, and reduce cost of care.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311.

## **HSM 397 Healthcare Information Systems (3 Credits)**

This course focuses on the impact of government policy and health care information technology (HIT), the various elements of an information system, HIT governance and strategic planning, key operational and technical processes for maximizing HIT efficiency.

**Prerequisites:** Take CSC-150. Take HSM-300.

## **HSM 451 Comprehensive Health Planning (3 Credits)**

History of the development of health planning in the United States with understanding the principles, policies, and tools related to the planning process. Examination of the philosophical foundations of various methodologies of the planning process.

**Prerequisites:** Take HSM-300.

## **HSM 451H Honors Comprehensive Health Planning (3 Credits)**

History of the development of health planning in the United States with understanding the principles, policies, and tools related to the planning process. Examination of the philosophical foundations of various methodologies of the planning process.

**Prerequisites:** Take HSM-300.

## **HSM 454 Long-Term Care Administration (3 Credits)**

Study of the long-term-care health-delivery system to gain a working knowledge of the holistic approach to the care of the elderly and long-term-care individuals. An overview of the emotional and physiological needs of individuals who require long-term care.

**Prerequisites:** Take HSM-300.

## **HSM 460 Public Health Administration (3 Credits)**

Study of public health administration at the local, state, and national level. The focus is on the administration skills needed to achieve the goals of public health. Emphasis is on leadership and management, health policy, finance and marketing.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311., Take HSM-451. Take HSM-454.

## **HSM 470 Managerial Epidemiology (3 Credits)**

This course illustrates how health services managers use epidemiological concepts and tools to improve management decisions. Emphasis is placed on population health management, managerial epidemiological analyses, and assessment of medical care processes/ outcomes.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311., Take HSM-331.

## **HSM 470H Honors Managerial Epidemiology (3 Credits)**

This course illustrates how health service managers can use epidemiological concepts and tools to improve management decisions. Emphasis placed on population health management, managerial epidemiological analyses, assessment of medical care processes/ outcomes, study designs, descriptive epidemiology, quantitative measures, and related terminology.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311., Take HSM-331.

## **HSM 494 Health Services Management Internship (6 Credits)**

On-the-job experience in selected institutions and agencies providing first-hand knowledge of the operational world by devoting full-time effort to observing and participating in management functions (minimum of 250 work hours) routine written reports.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311., Take HSM-331. Take HSM-368. Take HSM-387. Take HSM-451. Take, HSM-454. Take HSM-460.

## **HSM 494H Honors Health Svcs Managment Internship (6 Credits)**

On-the-job experience in selected institutions and agencies providing first-hand knowledge of the operational world by devoting full-time effort to observing and participating in management functions (minimum of 250 work hours) routine written reports. A major management project and periodic peer-advising are required with faculty direction provided by telephone and on-site visitations.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311., Take HSM-331. Take HSM-368. Take HSM-387. Take HSM-451. Take, HSM-454. Take HSM-460.

**HSM 497 Health Svcs Mngmnt Problems/Research (3 Credits)**

This course provides an introduction to research design. Applying statistical and research techniques to a problem in health care, each student will be required to develop a research proposal to its completion.

**Prerequisites:** Take HSM-300. Take HSM-300L. Take HSM-310. Take HSM-311.